CAPABILITIES STATEMENT

New Precision Technology, LLC

(DBA: USI Education & Government Sales)

COMPANY OVERVIEW

Founded in 2000, New Precision Technology, LLC (DBA: USI Education & Government Sales) of Madison, CT is a manufacturer and wholesaler of quality products for education and government customers. These products – from laminating machines and 3D printers to office products and custom signs – are supplied from warehouses in Connecticut and Arizona. All products are backed by best-in-class customer service and technical support teams. In addition, the company also offers third party logistics (3PL) services including warehousing, order processing, and order fulfillment.

CORE BUSINESS AND DIFFERENTIATORS

- Manufacturer and wholesalers of products for education and government customers
- Two warehouses; Same-day shipping on most orders placed before 3PM ET
- Exporter
- Provider of third party logistics (3PL) services
- Fully staffed customer service center (English- and Spanish-speaking)
- Free lifetime technical support
- Training and Demonstration Center in CT used to host in-person workshops and webinars
- 97% customer satisfaction index (2015)

CORE PRODUCTS

- Roll laminating machines (inc. CSL,ARL and Samson brands); 18", 27", 40", 42", 62" and more
- Pouch laminating machines (inc. HD, CT, Big Mouth and GBC brands; 4"-12", 110v and 220v)
- Laminating films (inc. Opti-Clear and ValueWrap roll and pouch films)
- 3D printers and supplies; authorized MakerBot® reseller
- Office products (inc. Luxor brand standing desks, mobile tablet charging stations, and whiteboards)
- Office supplies including STEM and crafts products
- · Binding machines and supplies
- Mount board, foam board and pouch board
- · Custom signs, displays and flags

CORE SERVICE

3D Printing – Training and installation

New Precision Technology, LLC (DBA: USI Education & Government Sales) Company Data

• DUNS Number: 083678420

CAGE Code: 44MU5EIN: 06-1601835

• US SAM Profile (Active): http://www.sam.gov

NAICS Codes:

326130 – Laminated Plastics Plate, Sheet and Shape Manufacturing

333313 - Office Machinery Manufacturing

339950 - Sign Manufacturing

424120 – Stationery and Office Supplies Merchant Wholesalers

423420 – Office Equipment Merchant Wholesalers

423430 – Computer and Computer Peripheral Equipment and Software Merchant Wholesalers

423440 – Other Commercial Equipment Merchant Wholesalers

423830 – Industrial Machinery and Equipment Wholesalers

423990 – Other Miscellaneous Durable Goods Merchant Wholesalers

453210 - Office Supplies and Stationery Stores

541614 –Process, Physical Distribution, and Logistics Consulting Services

- Accepting Credit Cards: Yes
- · Accepting Government Purchase Cards: Yes
- · Export: Yes
- Spanish-speaking: Yes

Certification

Small Business Enterprise (SBE) – State of CT Dept. of Administrative Services

Contact

Alex Gianacoplos

New Business Development & New Product Manager

New Precision Technology, LLC

(DBA: USI Education & Government Sales)

98 Fort Path Road, Madison, CT 06443

Tel.: 1-203-245-8586, x7209/Fax: 1-203-245-8619

E-mail: AGianacoplos@usi-corp.com

www.usi-laminate.com

REFERENCES

HINDS COUNTY HUMAN RESOURCE AGENCY

Linda Norwood (1-601-923-1782)

LINDAN@HCHRA.ORG

SUFFOLK COUNTY DIST ATTORNEY OFFICE

Beatrice Gallo (1-631-852-2511)

BEATRICE.GALLO@SUFFOLKCOUNTYNY.GOV

CITY OF COSTA MESA

Leigh Chalkley (1-714.754.5237)

LEIGH.CHALKLEY@COSTAMESA.CA.GOV

